

NYC MySQL Group

So you want to become a
CIO?

be careful what you wish for!!

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NYC Department of Finance

January 27th, 2010

Introduction to the Big Apple

- The first capital of the United States.
 - (In 1789 George Washington took his oath as president on the balcony at Federal Hall).

- 4th largest Taxing Authority in the US.
 - 1.Us Federal Government
 - 2.State of California
 - 3.State of New York
 - *4.City of New York*

- Largest “Copper” repository in the world
 - (if you could extract copper out of the infrastructure of NY City)

- 15th Largest Taxing Authority in the World

- New York City:
 - is 301 square miles
 - has 722 miles of subway track
 - has 6,400+ miles of street
 - and 12,387 licensed taxis cabs

- NYC has the best Pizza in the world.
 - We should, NYC has been perfecting it since 1895, when Gennaro Lombardi opened the first pizzeria in the U.S., in New York City.

A Few Questions

- Are there any CIOs in the audience?
- How about any wannabes?
- Does the Role of CIO appeal to any of you?
- How many of you think, CIOs and senior IT leaders do nothing?
- or that they have no sense of humor?

A month in the life of a CIO
I hope you wannabes love meetings

Calendar

August 2009

S	M	T	W	T	F	S
26	27	28	29	30	31	1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

September 2009

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

October 2009

S	M	T	W	T	F	S
			1	2	3	
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

November 2009

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	1	2	3	4	5
6	7	8	9	10	11	12

My Calendars

Calendar

Other Calendars

- Alvarez, Fernando
- Hyman, Allyson

Open a Shared Calendar...

Share My Calendar...

Mail

Calendar

Calendar

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>Monday August 31</p> <p>Off for 27 28th and 31</p> <p>Wray and Krissy's wedding</p> <p>Cass Doctor's Appt.</p> <p>Information for Bi-Weekly Report</p> <p>8:00am Jane A/L</p>	<p>Tuesday September 1</p> <p>8:00am David Cottes (Weekly F</p> <p>8:30am David Cottes - Jane Lar</p> <p>10:00am David Campana - Month</p> <p>12:30pm Bob Paskus (One-on-Or</p> <p>1:30pm Herb Stratton & Jane L</p> <p>2:00pm Herb Stratton - Jane La</p> <p>3:00pm ECB/DOF Return Mail Ir</p> <p>4:00pm PPS Prep Meeting (w/M</p>	<p>Wednesday 2</p> <p>9:00am Missing Fedcap Images</p> <p>11:00am Dashboard Final Preser</p> <p>1:00pm Epermits urgent meetin</p> <p>4:00pm Updated: NYC Business</p> <p>5:00pm REMINDER: City Hall Mi</p>	<p>Thursday 3</p> <p>Cass Leaving at 2:30</p> <p>8:00am CONFERENCE CALL re</p> <p>9:00am Updated: Conformity L</p> <p>10:00am NYC Business Express</p> <p>10:30am Bob Paskus & Jane Lan</p> <p>1:00pm Vision (Muni Bldg Room</p> <p>2:30pm Updated: DOT Parking</p> <p>4:00pm Business plan</p>	<p>Friday 4</p> <p>Daphne A/L</p> <p>9:00am Business Plan</p> <p>10:00am Build the Finance Dashb</p> <p>10:15am Business Plan</p> <p>11:30am Intro. Meeting - Henry</p> <p>12:00pm Lunch - Pete Carrara &</p> <p>1:00pm Business Plan</p> <p>3:00pm Call Molly Cox (206 372</p>	<p>Saturday 5</p> <p>12:00am Busi</p>
<p>7</p> <p>Labor Day (United States)</p> <p>Labor Day (United States)</p> <p>10:00am Allyson Hyman (Bi-weel</p>	<p>8</p> <p>7:30am NYC Zip Codes mike hydr</p> <p>8:00am David Cottes (Weekly F</p> <p>9:00am Bi-weekly SMART Meeti</p> <p>9:30am Mike Moll Mtg. w/Jane L</p> <p>12:00pm Updated: 1-on-1 Meetir</p> <p>2:00pm Galia Galansky re Civil S</p> <p>3:30pm Rescheduled to the afb</p>	<p>9</p> <p>9:30am George Mark (One-on- 10:30am Updated: Updated 21st</p> <p>12:30pm Send memo to david</p> <p>2:00pm CGI Webcast re Reshaj</p> <p>3:00pm Leadership Team Briefir</p> <p>3:00pm Mary Lane Event @ 3:0</p>	<p>10</p> <p>Cassandra - A/L</p> <p>7:00am Acris RFI</p> <p>8:00am Gartner Symposium Pre</p> <p>9:00am Teresa White & Max Cl</p> <p>10:00am NYC Business Express</p> <p>11:30am NYC Business Express F</p> <p>12:00pm Lunch (Adrienne Edelst</p> <p>2:00pm Canceled: Strategic Go</p>	<p>11</p> <p>9:00am Jean Carubia re Functio</p> <p>9:30am Updated: Re:Vision Sta</p> <p>10:00am Canceled: LOCKBOX CC</p> <p>10:30am Updated: Decision on A</p> <p>11:30am Canceled: Decision on A</p> <p>1:30pm Canceled: Monthly FIT</p> <p>3:00pm Updated: Summons Rec</p>	
<p>14</p> <p>GM Annual</p> <p>Information for Bi-Weekly Report</p> <p>9:00am HP Sandbox Server Rej</p> <p>10:00am Allyson one on one (34</p> <p>11:00am Canceled: Business Exp</p> <p>1:30pm Herb Stratton (One-on</p> <p>2:00pm Fit Direct Report Staff</p>	<p>15</p> <p>Cassandra - A/L</p> <p>6:30am David Cottes (Weekly F</p> <p>8:00am Prepare Davids review</p> <p>9:00am David Campana - Jane</p> <p>10:00am Updated: Bankruptcy D</p> <p>12:00pm Put FIT projects in deck</p> <p>12:30pm Gartner Agenda plannir</p> <p>1:30pm EA Capital Funding con</p>	<p>16</p> <p>9:30am FIT ALL HANDS Meeting</p> <p>10:00am Updated: Vanguard- M</p> <p>10:30am Canceled: Business Tax</p> <p>1:00pm Call Rochelle and Don C</p> <p>2:00pm CGI Webcast re Busine</p> <p>5:00pm REMINDER: City Hall Mi</p>	<p>17</p> <p>8:00am CONFERENCE CALL re</p> <p>9:00am Updated: Conformity L</p> <p>10:00am NYC Business Express</p> <p>10:30am Call Roy Molansky and</p> <p>1:00pm Meet with David Camp</p> <p>3:00pm Kevin Bowley - Mike Fit.</p>	<p>18</p> <p>9:00am Print MS SOW</p> <p>9:30am Intro Meeting - Frank H</p> <p>10:00am Build Up to the 4 Issue</p> <p>10:30am Don Martenson (One-o</p> <p>11:00am Daphne & Jane re Caler</p> <p>11:30am Mike Bimonte (Monthly I</p> <p>12:30pm Jean at 59 Maiden Lane</p> <p>1:30pm Condo team (Annette's</p>	
<p>21</p> <p>Cass Follow-up Dr's. Appt. 8:30</p> <p>7:30am GO TO 59 MAIDEN LAN</p> <p>8:00am Condo updating and .4</p> <p>8:00am Reminder for CGI Learr</p> <p>9:00am Pick-up Coffee & Doug</p> <p>9:30am Breakfast w/Jane (66 J</p> <p>11:00am Bob Paskus (One-on-Or</p> <p>12:00pm Condo project meeting</p>	<p>22</p> <p>8:00am Breakfast - Matthew Le</p> <p>9:00am NYCSERV Funding Budg</p> <p>10:00am CAMA II Readiness (Mu</p> <p>10:00am Over at A pre meeting</p> <p>11:00am Updated: Business Expi</p> <p>12:00pm Get postage and large</p> <p>1:00pm Updated: Operational F</p> <p>5:00pm Catch up Meeting w/Bill</p>	<p>23</p> <p>9:00am Roy Mogilanski & Jane I</p> <p>11:00am Invitation: Finance's Bri</p> <p>1:30pm Vision w/Mike Hyman, R</p> <p>3:00pm FIT Executive RACI Ma</p> <p>6:00pm Updated: Dinner with M</p>	<p>24</p> <p>Updated: Daphne Leaving @ 12:</p> <p>8:00am David Cottes (Weekly F</p> <p>9:00am Bi-weekly SMART Meeti</p> <p>9:30am Get Priority and leaders</p> <p>10:00am Teresa White (Gartner)</p> <p>11:00am Updated: NYCSERV FUI</p> <p>12:00pm Updated: ePermits Moc</p> <p>1:00pm Collections Pilots Revie</p>	<p>25</p> <p>9:00am Pick-up Doughnuts and</p> <p>9:30am Breakfast w/Jane (345</p> <p>10:30am Rose Heyward Mtg. w/</p> <p>11:30am NOTE: Stop by 210J (H</p> <p>12:00pm Lunch - Howard Medow</p> <p>1:00pm Modernization Standar</p> <p>2:00pm Kamal calling me in ny</p> <p>2:30pm Monthly FIT Unit Opera</p>	
<p>28</p> <p>Information for Bi-Weekly Report</p> <p>9:00am Gartner EXP - STARS R</p> <p>11:00am Objectives Review - Da</p>	<p>29</p> <p>Updated: Daphne Leaving @ No</p> <p>8:00am David Cottes (Weekly F</p> <p>11:00am Reminder - GO TO BRO</p> <p>11:30am Lunch for Dave Merlin f</p>	<p>30</p> <p>8:00am Metro NY Kick-Off Even</p> <p>11:00am Direct Report Staff Mee</p> <p>12:00pm Leave for centre st</p> <p>12:30pm Updated: Leadership/S</p>	<p>October 1</p> <p>8:00am CONFERENCE CALL re</p> <p>9:00am Updated: Conformity L</p> <p>10:00am NYC Business Express</p> <p>12:00pm CGI CONTRACT MEFTTI</p>	<p>2</p> <p>Updated: Daphne DSL 8:00-4:00</p> <p>8:00am SMARTER CITIES - BM</p> <p>9:30am Updated: 2011 Valuatic</p> <p>11:00am ACRIS RFI conference</p>	

A day in the life of the CIO

- Develop a vision for the organization that is grounded and aligned with the business model and supported by the business leadership.
- Manage all the commitments you and your staff make, setting and re-setting expectations is a major part of the role.
- Getting Funding , doing business cases, selling ideas.
- Remove the barriers that stand in the way of your staff meeting their objectives.
- Mixed in with all the high level stuff ,will be the daily deep dive, in the eyes of the business you are the expert.
- Issue escalation, you know the saying the city never sleeps, well either do CIOs.
- Mentor, inspire and develop staff and your take out.
- Make the hard decisions, budget cuts, kill projects that will not deliver value, and the hardest of all people cuts and adjustments to sourcing strategies, in hard economic times.
- Let's not forget all the meetings with the business leadership, vendors, and staff one-on ones.

*With all that said, from my perspective, being a CIO is the most rewarding role in an enterprise!
A CIO really has the opportunity to make a difference, lead change, grow people,
solve problems, develop a vision and inspire others to excel.*

My Career Story

Advice for the Journey

- Follow your passions
- Know what your are good at
- More important, know your weakness
- Recognize it is your team that makes you successful
- Develop a career plan and put time boxed milestones in the plan
- Develop great networking skills
- Befriend Executive Search Firm IT Partners

Questions

